

## Neil Howard Telecoms becomes an Opal Partner

Blackburn, Lancashire - January 29th 2008: Neil Howard Telecoms today is pleased to announce that they have become an Opal Business Partner.

Opal is the UK's 3rd largest telecom network operator and a wholly owned subsidiary of The Carphone Warehouse Group plc (a FTSE 100 company). Opal provides business-focused communication solutions to organisations of all sizes, including network-based voice services such as call queuing, call recording, live call statistics and bespoke IVR applications.

Through a recent multi-million pound investment in its Next Generation Network, Opal is in a position to deliver services at the forefront of the new communications era. With over 1,500 exchanges fully equipped to accept both voice and data, Opal is equipped to provide its Partners with a truly converged voice and data solution.

Howard Jones, Managing Director at Neil Howard Telecoms, said "This is a great opportunity for Neil Howard Telecoms, we are very pleased to work with Opal as their products and services compliment our current telecommunications offering to our customers."

Neil Howard Telecoms was established in 1985 and has over 20 years of experience in telecommunications. They work to a simple philosophy; Listen to the needs of each customer and help them to choose the best communications solution: From Voice to Landline & IP Telephony, Data and Vehicle Tracking, guaranteeing total satisfaction. The shared vision of every one of their employees is their biggest asset.

Phil Titchmarsh, Head of Indirect Sales at Opal Telecom, said "We are pleased to welcome Neil Howard Telecoms as an Opal Partner. We recognise the extensive experience they have in the marketplace and look forward to closely working together to develop a successful business partnership".



**MAKING THE RIGHT CONNECTION®**

Neil Howard Limited

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### ABOUT NEIL HOWARD TELECOMS

Neil Howard Telecoms was established in 1985, with over 20 years experience in telecommunications.

How can we help you?



VOICE



LANDLINE &  
IP TELEPHONY



DATA



VEHICLE  
TRACKING