

## Neil Howard Telecom announced partnership with Cybit

Blackburn, Lancashire - February 7th 2008: Neil Howard Telecoms today announced partnership with Cybit, one of the market leaders in vehicle tracking.

Cybit has quickly established itself as one of the market leaders for Internet-based telematics-enabled fleet management solutions, which includes vehicle tracking and management, lone worker support and car pool management. Over 40,000 mobile assets are tracked by Cybit for over 1,500 customers.

Fleetstar-Online is Cybit's latest generation of web-based vehicle tracking which is benefiting thousands of users across the UK, providing finger-tip access to business critical information for organisations operating a mobile service or logistics operation.

Howard Jones, Managing Director at Neil Howard Telecoms, said "The introduction of Cybit's range of telematics solutions to our portfolio means we can extend our services to new and existing customers, all backed by Cybit's international expertise. In our experience customers wish to have local support with a trusted partner and have the confidence of dealing with a national brand- our partnership with Cybit combines our resources and give us an unbeatable proposition".

Neil Howard Telecoms was established in 1985 and has over 20 years of experience in telecommunications. They work to a simple philosophy; Listen to the needs of each customer and help them to choose the best communications solution: From Voice to Landline & IP Telephony, Data and Vehicle Tracking, guaranteeing total satisfaction.

The shared vision of every one of their employees is their biggest asset.

Jason Laight, Channel Manager at Cybit, said "The emergence of vehicle-based Telematics is fast becoming the must-have for fleets of all sizes to monitor operational efficiency, control costs, manage legislation compliance and enhance duty of care- our product portfolio will allow Neil Howard Telecoms to add valuable new services to their business".



**MAKING THE RIGHT CONNECTION<sup>®</sup>**

Neil Howard Limited

Units 1 & 2, Lower Philips Road, Whitebirk Industrial Estate, Blackburn, Lancashire BB1 5PG

Tel: 08702 646464 Fax: 08700 606070

Web: [www.neilhoward.co.uk](http://www.neilhoward.co.uk) E-mail: [enquiries@neilhoward.co.uk](mailto:enquiries@neilhoward.co.uk)

### ABOUT NEIL HOWARD TELECOMS

Neil Howard Telecoms was established in 1985, with over 20 years experience in telecommunications.

How can we help you?



VOICE



LANDLINE &  
IP TELEPHONY



DATA



VEHICLE  
TRACKING