

CASE STUDY: PROMEDICS

THE SITUATION

Just over 20 years ago Promedics, now with 150 employees, began as a family owned manufacturer of orthopaedic soft goods, including hand and leg splints for the UK marketplace. As the business grew they began to supplement their range by importing a small number of items from an American company, who also supplied them with a wide range of aids to daily living.

As their customer requirements grew they began to explore sources from other companies both in the UK and overseas until eventually they were dealing with over 60 companies in 30 countries in every part of the world.

In order to meet their customer needs, Promedics had to find a partner that could take care of their communications contracts.

THE SOLUTION

Having a tariff such as the Sharetime Plus, allowed Promedics to have free internal calls between the company mobiles and their landlines.

In order to comply with the new legislation on using hand-held mobile phones whilst driving, they also had to install several car kits in their vehicles.

More over, having push e-mail technology such as Vodafone Business E-mail, allowed their staff to be in contact with the office, to respond to e-mails or synchronise their calendar wherever they are.

THE RESULT

With the new tariff, Promedics are saving about £2,000 a year.

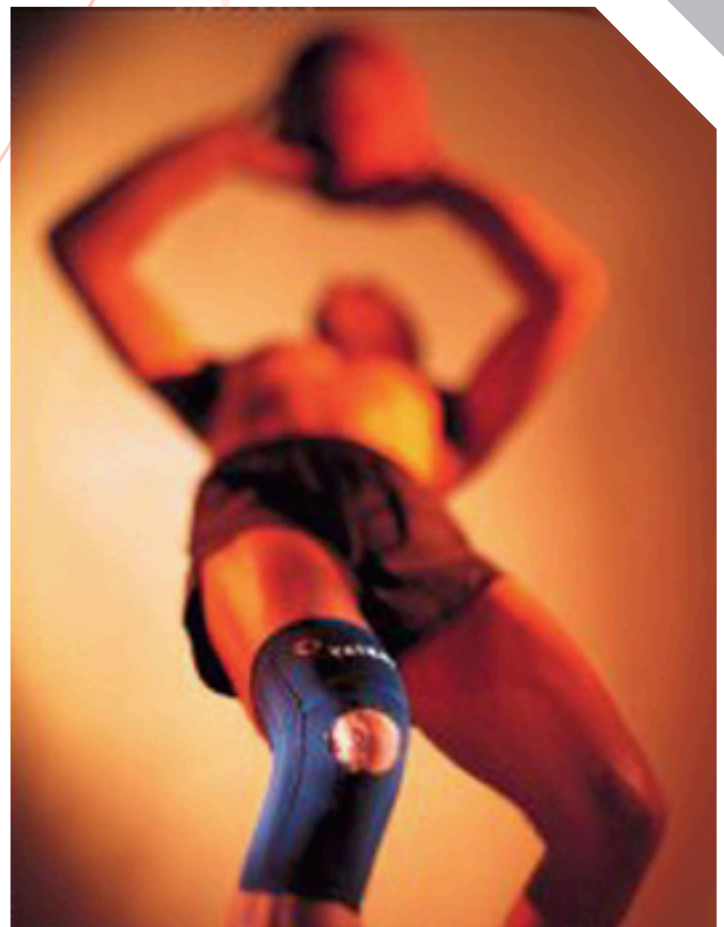
At the same time, having car kits installed has benefited them because they can make and receive calls whilst on the road.

More over, by having devices that allows their remote workers to be in touch when necessary has been very important to them as they can see how their downtime decreases and their productivity and efficiency increases.

HOW PROMEDICS AND NEIL HOWARD TELECOMS WORK TOGETHER

"Neil Howard Telecoms are a local company who provide fast, friendly service and take care of our mobile communication needs from handsets to car kits. I wish all my suppliers were as helpful and efficient as Neil Howard"

Steve Hefford – IT Manager – Promedics Limited



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**Steve Hefford – IT Manager
Promedics Limited**



Neil Howard Limited

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ABOUT NEIL HOWARD TELECOMS

Neil Howard Telecoms was established in 1985, with over 20 years experience in telecommunications.

How can we help you?



VOICE



LANDLINE &
IP TELEPHONY



DATA



VEHICLE
TRACKING